



PAKISTAN CHEMISTS & DRUGGISTS ASSOCIATION

Incorporation: 866/1960-61
DGTO Lic. No. 281/2020
NTN: 2879094-4
SECP: 0001168

The Pakistan Chemists & Druggists Association (PCDA) is licensed by the "Directorate General Trade Organization," Ministry of Commerce, Government of Pakistan. It is registered with the SECP and is a member of FPCCI. PCDA is the only representative body of the "Health" related Sales & Purchase Sector of Pharmaceuticals, H&OTC Products, and Medical Devices, which includes chemists, druggists, pharmacies, distributors, indentors, commercial importers/exporters, and manufacturers.

Pakistan Chemists & Druggists Association (PCDA)

Office No. 504, 5th Floor, Mashriq Centre, Gulshan e Iqbal, Block-14, Karachi.

Director's Report / Statement Of Directors (CEC Members) for the Year 2024-25

Introduction

On behalf of the Board of Directors (CEC Members), I am pleased to present the annual report for the financial year ending 30th June 2025. This report outlines the activities, achievements, and challenges faced by the Pakistan Chemists & Druggists Association (PCDA) during this period, as well as the outlook for the coming year.

Overview of the PCDA

The Pakistan Chemists & Druggists Association (PCDA) continues to serve as the leading body representing the Sales & Purchase Sector of Pharmaceuticals, Health & Over-the-Counter (H&OTC) Products, and Medical Devices in Pakistan.

Purpose of the Report

The main aim of this report is to clearly share the actions and achievements of PCDA over the year. It provides a thorough account of our work in supporting chemists and druggists, promoting top-notch pharmaceutical care, and advocating for the well-being of our members and the public.

Period Covered

This report covers the activities and achievements of PCDA during the financial year ending 30th June, 2025

Mission

Our mission is clear: To be a driving force in the pharmaceutical industry, working tirelessly to protect and promote the interests of the Sales & Purchase Sector of Pharmaceuticals, Health & Over-the-Counter (H&OTC) Products, and Medical Devices across Pakistan, which includes chemists, druggists, pharmacies, distributors, importers, exporters, and manufacturers.

Objectives

Advocacy: PCDA actively engages with regulatory bodies and governmental institutions to represent the interests of our members.

Member Support: We are committed to offering a wide range of services and benefits to our members. This includes providing them with the tools, knowledge, and resources they need to thrive in their Businesses.

Pharmaceutical Excellence: PCDA is steadfast in promoting the delivery of safe, effective, and high-quality pharmaceutical care. We encourage the adoption of best practices and standards across the industry.

Public Welfare: Beyond our members, we are dedicated to advocating for the health and well-being of the broader public. We believe that access to safe and affordable healthcare is a fundamental right, and we work to ensure that this right is upheld.



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Role in the Pharmaceutical Industry:

PCDA serves as a unifying voice for the pharmaceutical community. We facilitate collaboration, provide critical industry insights, and lead the charge in addressing the challenges and opportunities that impact our sector. By working together with our members and stakeholders, we contribute to the growth and sustainability of the pharmaceutical industry in Pakistan.

In summary, PCDA is a proactive organization with a strong commitment to its members, the public, and the pharmaceutical industry as a whole. We are dedicated to promoting professionalism, integrity, and the highest quality of pharmaceutical care, making a positive impact on the healthcare landscape in Pakistan.

Growth in Membership:

During the financial year ending 30th June 2025, Pakistan Chemists & Druggists Association (PCDA) experienced significant growth in its membership base. We are pleased to report that our association continues to attract professionals, businesses, and organizations across the pharmaceutical sector. This growth is a testament to the trust and value placed in PCDA by industry stakeholders.

Our membership has seen an increase in both Associate and corporate members, reflecting a diverse and vibrant community. This diverse membership base includes:

Associate Members: These members comprise licensed pharmacists, chemists, and druggists who actively contribute to the pharmaceutical sector. Their involvement enhances the collective expertise and experience within PCDA.

Corporate Members: Our corporate members consist of pharmaceutical manufacturers, commercial importers & exporters, indentors, distributors, wholesalers related businesses. Their participation is crucial in shaping the pharmaceutical landscape and upholding the highest standards of pharmaceutical care.

Association's Relationships with Stakeholders:

PCDA maintains strong relationships with a wide range of stakeholders, recognizing the importance of collaboration and cooperation in achieving our mission and objectives. These stakeholders include:

Government and Regulatory Bodies: We engage actively with government ministries, and regulatory authorities to represent the interests of our members. Our advocacy efforts aim to influence policies and regulations that affect the pharmaceutical industry.

Industry Partners: We collaborate with pharmaceutical manufacturers, distributors, and suppliers to foster a supportive ecosystem that ensures the availability of safe and high-quality pharmaceutical products.

Healthcare Professionals: We work closely with healthcare professionals, to promote collaborative care approaches and the responsible use of pharmaceuticals for patient well-being.



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Community and the Public: PCDA is committed to advocating for the health and welfare of the general public. We actively engage in initiatives that address public health concerns and ensure access to safe and affordable healthcare.

Other Trade Associations: Collaborating with other trade associations within the healthcare and pharmaceutical industry enables us to exchange knowledge and work collectively on issues of mutual interest.

These relationships, both within our membership and with external stakeholders, form the backbone of PCDA's effectiveness in shaping the pharmaceutical landscape, advocating for our members, and advancing our commitment to pharmaceutical excellence and public welfare. The trust and collaboration of our members and stakeholders continue to be instrumental in our collective success.

Industry Challenges and PCDA's Response

The Pakistan pharmaceutical industry, like many others, faced several challenges during the past year. Pakistan Chemists & Druggists Association (PCDA) recognizes these challenges and actively works to address them in the best interests of our members and the broader pharmaceutical community. Some of the prominent challenges and PCDA's responses are outlined below:

1. Regulatory Changes:

Challenge: Frequent changes in pharmaceutical regulations, pricing policies, and quality standards created uncertainty and compliance challenges for industry players.

PCDA's Response: PCDA played a proactive role in engaging with regulatory bodies to provide industry input and ensure that new regulations and policies are practical, consistent, and considerate of the industry's needs.

2. Economic Challenges & Supply Chain Disruptions:

Challenge: The Economic Challenges & supply chain disruptions during the worst economic conditions, led to shortages and logistical difficulties in the availability of pharmaceutical products.

PCDA's Response: PCDA collaborated with industry partners and government agencies to ensure the uninterrupted supply of essential medicines and advocated for fair pricing policies that balance the interests of both consumers and pharmaceutical businesses. We supported our members in adopting best practices to mitigate supply chain disruptions & worked to ensure that essential medicines remain affordable and accessible to the public.

3. Counterfeit Medicines:

Challenge: The presence of counterfeit medicines in the market posed a significant threat to public health and the reputation of the pharmaceutical sector.

PCDA's Response: PCDA continued its efforts to raise awareness about counterfeit medicines and collaborated with relevant authorities to combat this issue. We emphasized the importance of sourcing medicines from reliable and registered suppliers.



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4. Quality Assurance:

Challenge: Ensuring the quality and safety of pharmaceutical products remained a critical concern, with the need for rigorous quality control and quality assurance measures.

PCDA's Response: PCDA continued to promote good pharmaceutical practices among its members, emphasizing the importance of quality control, adherence to quality standards, and ethical business practices.

5. Public Health Awareness:

Challenge: The lack of awareness about responsible medicine use and health-seeking behaviors among the public remained a challenge.

PCDA's Response: PCDA conducted public awareness campaigns to educate the public on responsible medicine use and the importance of consulting qualified healthcare professionals for their healthcare needs.

By actively engaging with these challenges and working collaboratively with stakeholders, regulatory bodies, and our members, PCDA strives to ensure the stability and growth of the pharmaceutical industry in Pakistan while upholding the highest standards of pharmaceutical care and public welfare. We remain committed to addressing these challenges and further advancing the industry in the year ahead.

Key Activities and Achievements

a) Regulatory Advocacy

PCDA worked closely with regulatory bodies, including the Drug Regulatory Authority of Pakistan (DRAP), the Provincial Quality Control Boards, District Quality Control Boards, Provincial Revenue Boards of Sindh, Punjab, Baluchistan, Khyber Pakhtoon Khuwa, Federal Board of Revenue (FBR) and Custom Departments of Pakistan (responsible for collecting tariffs and for controlling the flow of goods, including animals, transports, personal effects, and hazardous items, into and out of a country) to ensure that policy changes support the industry's growth while upholding quality and safety standards. Notable contributions included:

- Submission of position papers on amendments to the Punjab Drug Rules.
- Submission of position papers on amendments to the Sindh Drug Rules.
- Submission of position papers on increased in taxes like GST, ST and AvaTax, to the Federal Board of Revenue (FBR) directly and through the Federation of Pakistan Chambers of Commerce & Industries (FPCCI).
- Submission of position papers on issues regarding the inflation, currency devaluation and fixed pricing policy from the Drug Regulatory Authority of Pakistan (DRAP) and the Federal Board of Revenue (FBR).
- Regular consultations with stakeholders to provide input on regulatory changes impacting drug distribution, sales and inflated taxation issues.



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- PCDA representatives attended as observer in Drug Registration Board (DRB) meetings of the Drug Regulatory Authority of Pakistan (DRAP) regularly, to protecting the rights of PCDA's Members.
- PCDA representatives attended as observer in Drug Licensing Board (DRB) meetings of the Drug Regulatory Authority of Pakistan (DRAP) regularly, to protecting the rights of PCDA's Members.
- PCDA representatives attended as observer in Medical Device Board (MDB) meetings of the Drug Regulatory Authority of Pakistan (DRAP) regularly, to protecting the rights of PCDA's Members.
- PCDA representatives attended as observer in Provincial Quality Control Board meetings of the Sindh, Punjab, Khyber Pakhtoon Khuwa and Baluchistan provinces regularly, to protecting the rights of PCDA's Members on provincial level.
- PCDA representatives attended as observer in District Quality Control Board meetings of the districts of Sindh, Punjab, Khyber Pakhtoon Khuwa and Baluchistan provinces regularly, to protecting the rights of PCDA's Members on district level.
- PCDA representatives attended as observer in Custom Department's meetings of the country regularly, to protecting the rights of PCDA's Members on district level.

b) Member Services

Training and Professional Development: We organized training sessions, workshops, and webinars to enhance the professional skills and knowledge of our members. These efforts aimed to ensure that our members meet the highest standards of pharmaceutical care.

Annual Conference and Events: PCDA hosted its Annual General Meeting (AGM), bringing together industry experts, stakeholders, and members. The conference provided a platform for knowledge sharing, networking, and discussions on the latest industry trends.

Publication of Guidelines: PCDA published and distributed guidelines related to pharmaceutical practices and regulatory compliance. These guidelines serve as valuable references for our members and promote pharmaceutical excellence.

Public Awareness Campaigns: PCDA launched public awareness campaigns to educate the general public on the responsible use of medicines and the importance of seeking advice from qualified professionals.

Collaboration with Industry Partners: We fostered collaboration with pharmaceutical manufacturers, distributors, and suppliers to ensure a reliable supply chain and the availability of quality pharmaceutical products.

Member Services and Benefits: PCDA expanded its range of services and benefits for members, including access to industry insights, legal support, and relevant services.



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Future Plans and Strategy

Pakistan Chemists & Druggists Association (PCDA) is committed to its mission of being a driving force in the pharmaceutical industry, promoting the well-being of its members, and ensuring the highest standards of pharmaceutical care for the public. As we look to the future, we have outlined our strategic goals and plans for the upcoming year(s):

1. Advocacy and Regulatory Influence: PCDA will continue to actively engage with regulatory bodies to influence policies and regulations that favor the interests of the pharmaceutical industry and our members. We will work towards creating a stable regulatory environment that facilitates growth and sustainability.

2. Member Development and Support: We will enhance our efforts to provide valuable services, training, and resources to our members. This includes expanding our professional development programs and offering more tailored support for Associate and corporate members.

3. Pharmaceutical Excellence: PCDA will promote the adoption of best practices and uphold the highest standards of pharmaceutical care. We will continue to publish and distribute guidelines to ensure that our members consistently provide safe and effective pharmaceutical services.

4. Public Health Initiatives: We are committed to launching and supporting initiatives that contribute to public health, including educational campaigns, and community outreach programs. Our aim is to ensure that all members of the public have access to safe and affordable healthcare.

5. Industry Collaboration: Collaboration with industry partners is crucial. We will continue to work closely with pharmaceutical manufacturers, distributors, and suppliers to maintain a reliable supply chain and the availability of quality pharmaceutical products.

6. Regulatory Compliance: We will assist our members in staying compliant with regulatory requirements and encourage ethical and transparent business practices within the industry.

7. Public Awareness and Education: PCDA will expand its efforts to raise public awareness about the responsible use of medicines and the importance of consulting qualified healthcare professionals.

8. Strengthening Governance: We will enhance our governance structure, ensuring that it remains transparent, accountable, and capable of effectively addressing the evolving needs of our members and the industry.

9. Crisis Preparedness: We will continue to develop strategies and resources to address unexpected crises, such as pandemics or supply chain disruptions, to ensure the continuity of pharmaceutical services.

These strategic goals and plans reflect our commitment to advancing the pharmaceutical industry in Pakistan while serving the best interests of our members and the public. PCDA will remain agile, responsive, and proactive in addressing the evolving challenges and opportunities within the sector. We look forward to your continued support and collaboration as we work towards these objectives.



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Appreciation:

We extend our heartfelt gratitude to our dedicated members, valued partners, and esteemed stakeholders for their unwavering support and collaborative spirit during the financial year ending 30th June, 2025. Your contributions and commitment have been instrumental in Pakistan Chemists & Druggists Association's (PCDA) continued success and our collective efforts to advance the pharmaceutical industry in Pakistan.

Our association thrives because of your active involvement, trust, and the sense of community that binds us together. Your expertise, feedback, and contributions have been invaluable in shaping our advocacy initiatives, training programs, and public health campaigns. We greatly appreciate the dedication of our members and their tireless efforts to uphold the highest standards of pharmaceutical care.

Our partners, including pharmaceutical manufacturers, distributors, and suppliers, have been vital allies in maintaining a robust and reliable supply chain. Your collaborative spirit and shared commitment to quality and safety have contributed significantly to the well-being of the industry and the public.

We also extend our appreciation to our stakeholders, which include government agencies, regulatory bodies, and healthcare professionals, for your collaboration and shared goals in creating a conducive environment for the pharmaceutical sector to flourish.

Your trust, cooperation, and support have not only reinforced the mission of PCDA but have also bolstered our determination to address the industry's challenges, advocate for responsible pharmaceutical practices, and promote public welfare. Together, we have made a positive impact on the pharmaceutical landscape and the well-being of the public.

As we look to the future, we are excited to continue this journey with you, building on the foundations of trust and collaboration that define our community. Your support remains invaluable to us, and we are inspired by your commitment to the well-being of the pharmaceutical industry and the people it serves.

Sincerely,

Chairman

Pakistan Chemists & Druggists Association (PCDA)

Secretary General, PCDA.



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STATEMENT OF DIRECTORS (CEC MEMBERS)

We, Central Executive Committee members of the Pakistan Chemists & Druggists Association (PCDA), hereby confirm the accuracy and completeness of the Director's Report for the financial year ended **30th June, 2025**.

We acknowledge our responsibility for the preparation and presentation of this report in compliance with all relevant laws, regulations, and ethical standards applicable to PCDA's operations.

FINANCIAL RESULTS

The summarized results for the year are:

	2025
	Amount in Rupees
Income	
From Subscription	2,743,990.00
Expenditure	3,429,715.00
Surplus/Deficit for the year	685,725.00

As directors (CEC members), we have diligently reviewed the contents of this report, including the financial statements.

FUTURE PROSPECTS: We believe that despite the setbacks in the country's economy the CEC expect for a better and progressive results in the forthcoming period.

AUDITORS: The present Auditors, M/s Sajid & Co. Chartered Accountants, retire and being 'eligible offer themselves for re-appointment.

We further confirm that PCDA has complied with all applicable legal and regulatory requirements throughout the reporting period. This includes adherence to governance standards, financial reporting, and other obligations that pertain to our role as directors of this esteemed association. We express our appreciation to all members, partners, and stakeholders for their continued support and trust in PCDA.

Sincerely,


Chairman,


Secretary General